

REQUEST FOR PROPOSALS

ACCPAC SUPPORT SERVICES RFP/JHB/2019/005

PROPOSALS TO BE SUBMITTED BY

NOT LATER THAN 15 November 2019 AT 12H00

Introduction

The Housing Development Agency (HDA) is a national public development agency which promotes sustainable communities by making well located and appropriately planned land available for the development of human settlement. As its primary activity, the HDA identify, acquire, hold, develop and release state, private and communal land and releases it for development. As part of its holding processes, the HDA conducts asset valuation to determine open market value, replacement value and market rental value to comply with Treasury Regulations.

The agency is funded through grant funding from the department of human settlements, grant allocations in terms of management agreements provinces and municipalities and management fees charged for managing capital housing projects on behalf of those entities.

This link http://thehda.co.za/multimedia/annual-reports to the agency's annual report which contains more information on the agency and its latest audited financial statement is provided herein.

2. Context and Background

The Housing Development Management has been inundated with number of complaints, serious allegations flowing from internally (HDA employees), anonymous correspondence and others being reported through media newspaper houses. These issues are very concerning to all stakeholders, employees, management. Since the HDA was put under administration in December 2018 it has been of a path of stabilisation under the authority of an Administrator appointed by the Minister.

There are some investigations that were initiated and completed, however there are areas that have not been touched including the scope of this investigation, which is centred around people related matters internally. These matters manifest in staff grievances, complaints and a general organisational mood characterised by low staff morale and mistrust of management.

2. PURPOSE

The HDA requires the services of appropriately qualified service providers to provide Accpac support for a period of three years based on performance and renewable annually

3. SCOPE

The terms of reference has been compiled to identify specialists who can provide the following Accpac support services to the HDA

- Financial Modules
- CRM
- Financial Reporting
- SCM and Finance Workflows
- AccPac SQL data maintenance
- Training to users as and when required
- Telephonic and remote support
- 2 hours response time after logging of call

3.1 Users

The HDA is currently using Accpac Sage 300 whereas some of the applications has been customised to suit the operational requirements of the HDA. The current licence purchased is for 20 users and users are based in Johannesburg and regional offices, however, the central point of call logging and resolving of problems is concentrated in the Johannesburg office. It is therefore imperative that the successful bidder should have the capabilities to log in remotely to resolve regional related problems in the whilst in the Johannesburg premises.

3.2 Reporting structures

The support functions reports to both the IT and finance departments. The IT department manages administrative support whilst the finance department managers operations calls from users.

3.3 The current Accpac server is configured as follows

	Accpac Server Software	Model
1	Operating System	Windows Server 2012 R2 Standard (x64)
2	SQL Database Server	Microsoft - SQL Server 2014 Standard (x64)
3	Anti-Virus used	ESET NOD32 BE Version 4.0.437.0
6	RAM	10 GB

4. DOCUMENTATION REQUIRED

Service providers are required to submit:

- A Company Profile
- Detailed CV's of all personnel who will be allocated to HDA
- Completed / signed tender documents

5 DURATION OF CONTRACT

The successful service provider will be appointed to render Accpac support services for a period of 3 years.

6. CONFIDENTIALITY

It will be expected that the service provider sign a confidentiality agreement.

7. EVALUATION

Proposals are requested from suitably experienced service providers who have the capacity and resources to meet the requirements, within the HDA timeframes.

The HDA has a policy for the appointment of consultants that ensures that a transparent selection process, that allows equal opportunity for all, is adhered to.

Proposals will be evaluated in terms of the prevailing supply chain management policy applicable to the HDA. It should be noted that:

- The benchmark of minimum 70 points out of 100 points on technical capability will be the cut off to qualify for further evaluation
- Those that qualify will be assessed using the 80: 20 formula for Price and BBBEE as per the PPPFA

Table 1 – Functionality

CRITERIA	SUB-CRITERIA	WEIGHTING/ POINTS
Experience	Service Provider experience in similar initiatives;	40
	Current written references provided with contactable references	10
Capability	Level of experience and knowledge of individual resources (20)	20
	Minimum 5 years' experience in a similar capacity = 10 Less than 5 years = 5	10
	Detailed CV and qualifications of the allocated resources (5)	5
Capacity	Capacity to execute the project as outlined in the proposal submitted and available resources and equipment	15
TOTAL		100

The following criteria will be used for points allocation for price and BBBEE compliance on a 80/20 point system:

Table 2 - Price and BBBEE

CRITERIA	SUB-CRITERIA	WEIGHTING/ POINTS
Price	Detailed budget breakdown including all associated cost	80
BBBEE Status Level Verification Certificate from accredited verification agencies	BBBEE Level Contributor	20
TOTAL		100

8. General

- 8.1 Below are compulsory requirements for this service
- **8.1.1** It is important to note that the successful person will work under the supervision of a HDA representative, abide by HDA's Code of Conduct, and other organizational quidelines.
- **8.1.2** Kindly submit the following together with your quotation:
 - Central Supplier Database (CSD) registration.
 - SBD Forms (SBD4, SBD6.1, SBD8 and SBD9) obtainable from HDA Website: www.thehda.co.za/procurement. Under compliance checklist.
 - Valid and Original or Certified B-BBEE Status Level Verification Certificates issued by the following agencies SANAS, IRBA or CCA.
- 8.2 Further information regarding supply chain matter and queries can be send via email to: pfarelo.netshisaulu@thehda.co.za or at Tel: 011 5441000

Further information regarding technical matters can be addressed to: Ms Mmemeng Tsehla Tel. (011) 544 1000 email: Mmemeng.tsehla@thehda.co.za

- 9 Terms and Conditions.
- **9.1** HDA undertakes to pay in full within thirty (30) days, all valid claims for work done to its satisfaction upon presentation of a substantiated claim/invoice.
- **9.2** No payment will be made where there is an outstanding information/work by the service provider.
- 10 Submission of Quotation
- 11 Proposals must be submitted, without prejudice to the HDA Head Office Block A, Riviera Office Park, 6-10 Riviera Road, Killarney, Johannesburg by no later than 15 November 2019 @ 12h00

11.1

The selection of the qualifying proposal will be at the HDA's sole discretion. The HDA does not bind itself to accept any particular bid/proposal, and the HDA reserves the right not to appoint the service provider.

DECLARATION OF INTEREST

- 1. Any legal person, including persons employed by the state¹, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where-
 - the bidder is employed by the state; and/or
 - the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.
- In order to give effect to the above, the following questionnaire must be completed and 2. submitted with the bid. Full Name of bidder or his or her representative: 2.1 Identity Number: 2.2 Position occupied in the Company (director, trustee, shareholder²): 2.3 Company Registration Number: 2.4 Tax Reference Number: 2.5 VAT Registration Number: 2.6 The names of all directors / trustees / shareholders / members, their individual identity numbers, tax 2.6.1 reference numbers and, if applicable, employee / persal numbers must be indicated in paragraph 3 below.

1"State" means -

- (a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);
- (b) any municipality or municipal entity;
- (c) provincial legislature;
- (d) national Assembly or the national Council of provinces; or
- (e) Parliament.

²⁷Shareholder" means a person who owns shares in the company and is actively involved in the management of the enterprise or business and exercises control over the enterprise.

2.7	Are you or any person connected with the bidder presently employed by the state?	YES / NO
2.7.1	If so, furnish the following particulars:	
	Name of person / director / trustee / shareholder/ member: Name of state institution at which you or the person connected to the bidder is employed : Position occupied in the state institution:	
	Any other particulars:	
2.7.2	If you are presently employed by the state, did you obtain the appropriate authority to undertake remunerative work outside employment in the public sector?	YES / NO
2.7.2.1	If yes, did you attached proof of such authority to the bid document?	YES / NO
	(Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid.	
2.7.2.2	If no, furnish reasons for non-submission of such proof:	
2.8	Did you or your spouse, or any of the company's directors / trustees / shareholders / members or their spouses conduct business with the state in the previous twelve months?	YES / NO
2.8.1	If so, furnish particulars:	
2.9	Do you, or any person connected with the bidder, have any relationship (family, friend, other) with a person employed by the state and who may be involved with the evaluation and or adjudication of this bid?	YES / NO

	2.9.1If so, furnish particular	S.				
2.10	aware of any relationship (family, friend, other) between any other bidder and any person employed by the state who may be involved with the evaluation and or adjudication of this bid?					
2.10.1	If so, furnish particulars.					
	Do you or any of the director of the company have any in whether or not they are bid	nterest in any other related	rs / members I companies	YES/NO		
2.11.1	If so, furnish particulars:					
3 F	ull details of directors / tr	ustees / members / share	eholders.			
	Full Name	Identity Number	Personal Reference	Tax Number	State Number Number	Employee / Persal

May 2011

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2017

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017.

1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
 - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
 - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2

- a) The value of this bid is estimated to exceed/not exceed R50 000 000 (all applicable taxes included) and therefore the preference point system shall be applicable; or
- b) Either the 80/20 or 90/10 preference point system will be applicable to this tender (delete whichever is not applicable for this tender).
- 1.3 Points for this bid shall be awarded for:
 - (a) Price; and
 - (b) B-BBEE Status Level of Contributor.
- 1.4 The maximum points for this bid are allocated as follows:

THE RESERVE OF THE PARTY OF THE	POINTS
PRICE	
B-BBEE STATUS LEVEL OF CONTRIBUTOR	
Total points for Price and B-BBEE must not exceed	100

- 1.5 Failure on the part of a bidder to submit proof of B-BBEE Status level of contributor together with the bid, will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
- 1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

DEFINITIONS 2.

- (a) "B-BBEE" means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (b) "B-BBEE status level of contributor" means the B-BBEE status of an entity in terms of a code of good practice on black economic empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (c) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of goods or services, through price quotations, advertised competitive bidding processes or proposals;
- (d) "Broad-Based Black Economic Empowerment Act" means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (e) "EME" means an Exempted Micro Enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (f) "functionality" means the ability of a tenderer to provide goods or services in accordance with specifications as set out in the tender documents.
- (g) "prices" includes all applicable taxes less all unconditional discounts;
- (h) "proof of B-BBEE status level of contributor" means:
 - 1) B-BBEE Status level certificate issued by an authorized body or person:
 - 2) A sworn affidavit as prescribed by the B-BBEE Codes of Good Practice;
 - 3) Any other requirement prescribed in terms of the B-BBEE Act:
- (i) "QSE" means a qualifying small business enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (i) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;

POINTS AWARDED FOR PRICE 3.

THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS 3.1

A maximum of 80 or 90 points is allocated for price on the following basis: 90/10 80/20

$$Ps = 80\left(1 - \frac{Pt - P\min}{P\min}\right)$$
 or $Ps = 90\left(1 - \frac{Pt - P\min}{P\min}\right)$

Where

Pmin =

PsPoints scored for price of bid under consideration

Pt Price of bid under consideration = Price of lowest acceptable bid

POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTOR 4.

In terms of Regulation 6 (2) and 7 (2) of the Preferential Procurement Regulations, 4.1 preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of points (90/10 system)	Number of points (80/20 system)
1	10:	20
2	9	18
3	6	14
4	5	12
5	4	8
6	3	6
7	2	4
8	11	2
Non-compliant contributor	0	0

5.	BID DECLARATION
5.1	Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:
6.	B-BBEE STATUS LEVEL OF CONTRIBUTOR CLAIMED IN TERMS OF PARAGRAPHS 1.4 AND 4.1
6.1	B-BBEE Status Level of Contributor: =(maximum of 10 or 20 points)
	(Points claimed in respect of paragraph 7.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of B-BBEE status level of contributor.
7.	SUB-CONTRACTING
7.1	Will any portion of the contract be sub-contracted?

YES	NO	

If yes, indicate:

7.1.1

(Tick applicable box)

i)		percentage	of	the %	contract	will	be
ii)	The	name		of	the		sub-
iii)	The		status	level	of	the	sub-

iv) Whether the sub-contractor is an EME or QSE (Tick applicable box)

YES NO

v) Specify, by ticking the appropriate box, if subcontracting with an enterprise in terms of Preferential Procurement Regulations, 2017:

Designated Group: An EME or QSE which is at last 51% owned	EME	QSE
by:	V	√
Black people		
Black people who are youth		
Black people who are women		

Direct recents with disabilities		
Black people with disabilities		
Black people living in rural or underdeveloped areas or townships		
Cooperative owned by black people		
Black people who are military veterans		
OR		
Any EME		
Any QSE	<u> </u>	

8.	DECLARATION WITH REGARD TO COMPANY/FIRM		
8.1	Name of company/firm:		
8.2	vat registration		
0.0			
8.3	Company registration number:		
8.4	TYPE OF COMPANY/ FIRM		
	Partnership/Joint Venture / Consortium One person business/sole propriety Close corporation Company (Pty) Limited [TICK APPLICABLE BOX]		
8.5	DESCRIBE PRINCIPAL BUSINESS ACTIVITIES		
8.6	COMPANY CLASSIFICATION		
	Manufacturer Supplier Professional service provider Other service providers, e.g. transporter, etc. [TICK APPLICABLE BOX]		
8.7	Total number of years the company/firm has been in business:		
8.8	I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contributor indicated in paragraphs 1.4 and 6.1 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:		
	i) The information furnished is true and correct:		

ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;

- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;
- iv) If the B-BBEE status level of contributor has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have
 - (a) disqualify the person from the bidding process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation:
 - (d) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution.

WITNESSES		
1		NATURE(S) OF BIDDERS(S)
2	DATE:	
2	ADDRESS	

DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES

- 1. This Standard Bidding Document must form part of all bids invited.
- It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3. The bid of any bidder may be disregarded if that bidder, or any of its directors have
 - a. abused the institution's supply chain management system;
 - b. committed fraud or any other improper conduct in relation to such system; or
 - c. failed to perform on any previous contract.
- 4. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid:

ltem	Question	Yes	No
4.1	Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector?	Yes	No
	(Companies or persons who are listed on this Database were informed in writing of this restriction by the Accounting Officer/ Authority of the institution that imposed the restriction after the audi alteram partem rule was applied).		
:	The Database of Restricted Suppliers now resides on the National Treasury's website (www.treasury.gov.za) and can be accessed by clicking on its link at the bottom of the home page.		
4.1.1	If so, furnish particulars:		
4.2	Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)? The Register for Tender Defaulters can be accessed on the National	Yes	No 🗆
	Treasury's website (<u>www.treasury.gov.za</u>) by clicking on its link at the bottom of the home page.		
4.2.1	If so, furnish particulars:		
4.3	Was the bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five years?	Yes	No 🗆

Item	Question		Yes	No
4.3.1	If so, furnish particulars:			
4.4	Was any contract between the bidder terminated during the past five years on accor comply with the contract?	and any organ of state count of failure to perform on	Yes	No
4.4.1	If so, furnish particulars:	-		
	CERTIFICA	TION		
I, THE UNDERSIGNED (FULL NAME)CERTIFY THAT THE INFORMATION FURNISHED ON THIS DECLARATION FORM IS TRUE AND CORRECT.				
I ACCEPT THAT, IN ADDITION TO CANCELLATION OF A CONTRACT, ACTION MAY BE TAKEN AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FALSE.				
SIGN	ATURE	DATE		
POSI	TION	NAME OF BIDDER		

CERTIFICATE OF INDEPENDENT BID DETERMINATION

- 1. This Standard Bidding Document (SBD) must form part of all bids1 invited.
- 2. Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging)² Collusive bidding is a *pe* se prohibition meaning that it cannot be justified under any grounds.
- 3. Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
 - a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
 - b. cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- 4. This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
- 5. In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:

Includes price quotations, advertised competitive bids, limited bids and proposals.

² Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to ralse prices or lower the quality of goods and/or services for purchasers who wish to acquire goods and/or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.

CERTIFICATE OF INDEPENDENT BID DETERMINATION

i, the	undersigned, in submitting the accompanying bid:	
	(Bid Number and Description)	
in res	ponse to the invitation for the bid made by:	
	(Name of Institution)	
do he	ereby make the following statements that I certify to be true and complete in every ct:	
Certi	fy, on behalf ofthat:	
	(Name of Bidder)	
1.	I have read and I understand the contents of this Certificate;	
2.	I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;	
3.	I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;	
4.	Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;	
5.	For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder whether or not affiliated with the bidder, who:	
	 (a) has been requested to submit a bid in response to this bid invitation; (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder 	
6.	The bidder has arrived at the accompanying bid independently from, and without	

be construed as collusive bidding.

consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium³ will not

³ Joint venture or Consortlum means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

- 7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
 - (a) prices;
 - (b) geographical area where product or service will be rendered (market allocation);
 - (c) methods, factors or formulas used to calculate prices;
 - (d) the intention or decision to submit or not to submit, a bid;
 - (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
 - (f) bidding with the intention not to win the bid.
- 8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No. 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No. 12 of 2004 or any other applicable legislation.

Signature	Date
Position	Name of Bidder